



ConAgra Foods
Lamb Weston
8701 W. Gage Blvd.
Kennewick, WA 99336-1034
P.O. Box 1900
Pasco, WA 99302-1900

TEL:(509)735-4651
FAX(509)736-3099

October 24, 2011

Timothy Gallagher
Minnesota Power
1301 18th Street
Cloquet, MN 55720

Subject: Energy Conservation Partner

Dear Mr. Gallagher:

This letter is to thank Minnesota Power and Gary Swanson of Energy Management Solutions for the great job you both did jumping through hoops to get our Energy Star Certification completed for the Park Rapids Lamb Weston/RDO facility. We called when we realized we had only a few days to get the Energy Star Certification completed and your team was able to get this done in time for us, despite the very quick time frame. Minnesota Power also agreed to pay for this service which was an awesome gesture from a great electric partner. The long term help we have received from Minnesota Power in identifying projects and helping with the rebates have materially contributed to our ability to compete for Energy Star Plant certification. Thanks again for this great partnership. We look forward to continuing our joint efforts to make this plant even more efficient in the future.

Sincerely,

Michael E. Henderson
Energy & Environmental Engineering Manager
ConAgra Foods Lamb Weston, Inc.

CC: Gary Swanson – Energy Management Solution

